

DRNsights Skip Trace

Make right party contact earlier to collect debt faster.



Loan delinquency and loss rates are high and borrowers are increasingly transient and harder to contact. Time is money, so lenders and collections agents are challenged to find debtors quickly to collect on loans or recover vehicles. Skip Trace can focus your team where they have the best chance for success, making you more efficient and helping your bottom line.

Skip Trace leverages our *real* alternative data – license plate recognition paired with our powerful, exclusive analytics platform – which helps us build complete location reports to solve your collection and recovery challenges. By pairing billions of license plate detections and analytics with public records, Skip Trace helps your team reach hard-to-find debtors faster.



HOW SKIP TRACE CAN WORK FOR YOU



Streamline Access to Debtor Data:

Get a 360° view of debtors with our one-of-a-kind fusion of vehicle location data and public records.



Connect – and Collect – Quickly:

Make contact faster as our powerful analytics seamlessly link together relevant data to create full debtor profiles.



Hit Your Numbers Every Quarter:

Let our platform monitor your team’s success, find ways to improve, and enhance how you manage accounts and resources.

KEY FEATURES

Flexible Account Upload: Create account records through manual entry, batch upload or using API-based integration with your system of record.

Public Records Data Fusion: Build a more complete debtor profile by associating public phone, address, vehicle and person records to your accounts.

Intelligent Data Scoring: Bring together data from various sources, then score it to prioritize the information most likely to help you make contact.

Configurable Notifications: Control the method and frequency of alerts you receive as new, valuable account information becomes available.

Account Filtering & Assignment: Either let users filter accounts on their own or proactively allocate and assign workloads by user, group or priority.

Phone System Integration: Configure your system to enable direct dial of validated phone numbers for a more seamless workflow.

Contact Time Suggestions: Use our analytics to find the day and time with the best chance of making contact with debtors.

Multimedia Collaboration: Add attachments as well as free-text notes to accounts to help departments stay coordinated and improve transparency.

Key Performance Indicators: Monitor progress on accounts and pinpoint areas of potential concern with easy-to-read charts and graphs.

Timeline-based Account View: Understand case progress with a timeline that plots all actions on an account in one streamlined view.

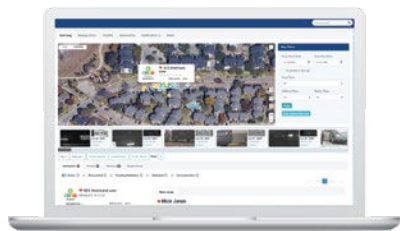
Non-Intrusive Data Exporting: Do your own custom analysis with the ability to batch export data which runs in the background as you continue to work.

Account-Level Risk Scoring: Identify when accounts may need additional attention so you can proactively engage to protect revenue.

Repo System Integration: Assign repossessions to preferred agents without hassle by issuing orders directly from the account in just a few clicks.

Loss Alert Monitoring: Make informed account decisions and appropriately adjust strategy based on knowing when a vehicle loss has occurred.

Automatic Data Refresh: As yours or public records update, or we receive additional vehicle sightings, accounts and scores automatically adjust.



SKIP TRACE ORGANIZES ALL THE DEBTOR DATA YOU NEED INTO A SINGLE VIEW

Real data, real analytics, real results.

DRNdata.com



Contact DRN today to request a demo.
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